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Future-Proofing Your Hospitality Business with AI:

Essential insights and actionable
steps

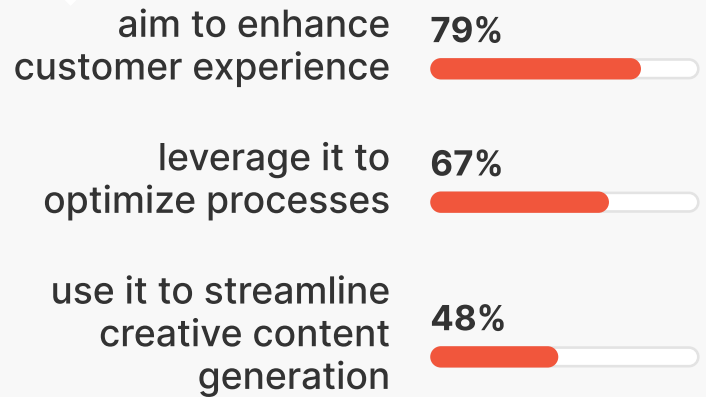


Imagine a hotel where every guest feels understood, every process is optimized, and every opportunity for revenue is maximized. This is the promise of AI in hospitality.

Recent data underscores its swift adoption and the profound impact it's set to make:

Within the next three years, 78% of hoteliers anticipate boosting their tech investments. And over 60% of executives see a fully automated hotel experience as a likely adoption in the next 3 years.

The adoption of Gen AI in the hospitality sector is driven by:



- **3/4 of travelers** in the USA ran into travel-related problems, such as poor customer service, difficulty finding availability, or even canceled plans. Moreover, **4 in 5 upcoming travelers** worry about experiencing similar issues during the trips.
- **33% of users** express a strong desire to apply digital assistants for making reservations at hotels or restaurants. Furthermore, **2/3 of people** find bots useful for managing their arrangements.
- **76.9% of customers** now show a preference for amenities that utilize bots for client care.
- Chatbot integration is imperative as AI is expected to handle **95% of client service interactions** by 2025.





9 WAYS GEN AI IS TRANSFORMING HOSPITALITY

→ LLM-Powered Virtual Assistants

Empowers intelligent companions capable of handling complex requests, offering bespoke tips, and managing bookings for an enhanced client journey across various services.

→ Personalized Travel Suggestions

Crafts unique itineraries by assessing traveler preferences, suggesting relevant destinations, and generating distinctive **recommendations tailored to individual interests.**

→ AI Endorser

Produces captivating representatives that resonate with target demographics, increasing brand awareness and customer loyalty.

→ Targeted Ads and Customized Offers

Develops effective marketing tactics by studying consumer data and creating individualized promotions that cater to specific needs and enhance engagement rates.

→ Language Translation

Facilitates clear communication by instantly translating spoken and written language, ensuring effortless interactions between staff and international businesses across the hospitality sector (restaurants, airlines, tours, etc.).

→ Streamlining Booking Process

Simplifies reservations for different services (hotels, flights, tours) by guiding consumers through available options and automating the procedure for a seamless experience.



→ **Demand Trend Analysis and Predictive Analytics**

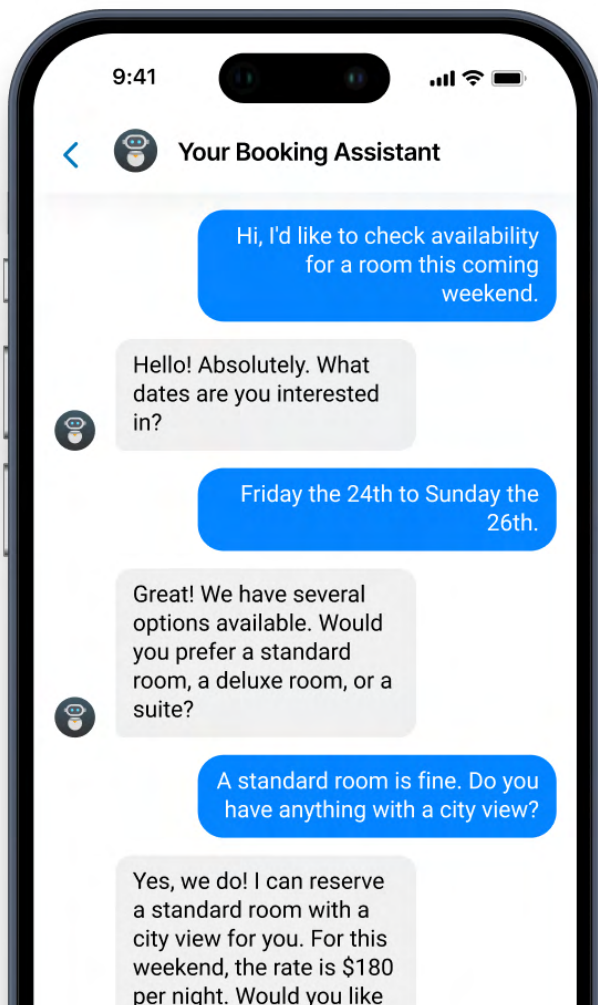
Forecasts future tendencies by examining historical evidence and identifying patterns to optimize resource allocation and pricing strategies.

→ **Virtual Tour Guides**

Creates immersive experiences with AI-driven virtual displays that offer location-based information, historical context, and custom advice for attractions, restaurants, and sports.

→ **Itinerary Builder**

Designs comprehensive travel plans that include transportation, accommodations, activities, and dining choices, saving users time and enhancing their trip by incorporating diverse aspects.



51.5%

of executives plan to use AI technology for tailored marketing and offers

48.3%

of business leaders aim to leverage artificial intelligence and analytics for customer service enhancements



TOP 9 APPLICATIONS OF CONVERSATIONAL AI

- **Voice-Activated Room Controls**

Enables hands-free control of space settings (lighting, temperature, entertainment) using voice commands, ensuring a personalized and convenient experience.

- **Automated Check-In and Check-Out Assistant**

Expedites the arrival and departure process by enabling guests to check in/out, access data, and organize their stay through voice interactions or chat.

- **Real-Time Flight and Transportation Updates**

Keeps travelers informed about travel changes by presenting timely status warnings on flights, train timetables, and other transport options through automatic notifications.

- **Smart Concierge for Local Recommendations**

Offers tailored suggestions for nearby attractions, restaurants, and activities based on one's preferences and interests through interactive conversations.

- **Multilingual Customer Support Bot**

Delivers instant aid to clients in their language, answering questions, resolving problems, and offering guidance 24/7.

- **Dining Concierge and Ordering Assistant**

Facilitates effortless order placements and reservations by permitting individuals to browse menus, place orders, and book tables through preferred channels.

- **Housekeeping and Maintenance Request Handler**

Simplifies service requests by allowing visitors to report issues and invite housekeepers or other staff through voice commands or chat.

- **Loyalty Program and Rewards Tracker**

Helps clients manage their memberships, track bonus points, and redeem benefits through AI-powered agents designed specifically for the hospitality sector.



AI-Based Hospitality: Enhancing Every Touchpoint

01 Accommodation & Lodging

- ✓ Personalized room environment control based on guest profile and preferences
- ✓ Predictive room maintenance system using analytics for proactive repairs
- ✓ Virtual concierge for real-time guidance and event bookings
- ✓ Smart housekeeping request handler with estimated service times
- ✓ AI-powered inventory and occupancy forecasting for optimal resource use
- ✓ Automated guest feedback analysis for targeted service improvements

02 Food & Beverage

- ✓ Custom menu adapted according to dietary restrictions and preferences
- ✓ Food demand projections to reduce waste and optimize inventory
- ✓ AI-powered nutritional and allergen examination for transparent menu labeling
- ✓ Dynamic pricing and menu suggestions taking into account seasonality and trends

03 Transportation

- ✓ Real-time transportation delay notification with alternative options
- ✓ Adaptive route optimization for scenic or efficient travel choices
- ✓ AI-fueled baggage tracking and proactive lost item recovery
- ✓ Anticipatory demand analysis for flight and transit scheduling
- ✓ Automated trip rebooking bot during disruptions or cancellations
- ✓ Contextual conversational agent for in-transit location-based recommendations

81% of business leaders in hospitality believe that AI tools will benefit their organizations

81%





Most Common Travel-Related Challenges:

52%	high prices
25%	long waits
24%	poor customer service
23%	hard to find availability

04 Travel Services & Booking Platforms

- ✓ Adaptive itinerary planner with real-time activity and weather adjustments
- ✓ AI-powered destination and experience recommendation engine
- ✓ Smart booking modification assistant with live availability updates
- ✓ Trip budget planner with customizable expense tracking
- ✓ Intelligent virtual travel agent for package customization and upselling
- ✓ Sentiment evaluation for curated marketing and loyalty engagement

05 Wellness & Leisure

- ✓ Individualized activity recommender guided by health data
- ✓ Dynamic spa and treatment scheduler to optimize booking flow
- ✓ AI-driven proactive maintenance for fitness equipment
- ✓ On-the-spot mood-inspired meditation and relaxation content generator
- ✓ AI-enhanced progress tracker for guest wellness and fitness goals
- ✓ Health and dietary recommendation chatbot for tailored self-care plans



THE ROI OF AI: MEASURING THE VALUE OF INTELLIGENT HOSPITALITY

Boosted Booking Conversions

By presenting custom-fit recommendations and captivating dialogues, AI transforms casual browsers into loyal buyers, driving revenue growth.

15%

increase in direct booking conversions can be achieved through AI-driven systems

Elevated Guest Loyalty

Cultivating enduring connections through individualized and prompt attention ensures visitors will return and endorse the establishment to their network.

25%

increase in customer satisfaction results from hotels using AI for personalization

Effortless Global Communication

The multilingual capacity of AI transcends linguistic differences, widening market access and facilitating clear exchanges with a global clientele.

75%

of consumers express a preference for purchasing products or services in their native language

Optimized Operational Expenses

Delegating routine questions and assistance to AI diminishes workforce expenditures and redirects assets toward high-priority activities.

~12%

reduction in labor costs is achievable through the implementation of AI technologies

Streamlined Reservation Handling

Reservations, modifications, and cancellations are processed with speed and accuracy through automated management, allowing personnel to concentrate on intricate cases.

92%

of hoteliers surveyed reported that guests now expect contactless self-service check-in/out options

Maximized Revenue Streams

The astute recommendations from AI for supplementary sales and cross-promotions unlock fresh avenues for financial gain through pertinent deals.

10%

increase in hotel profitability can be achieved by integrating AI into revenue management strategies



Case Studies in AI-Powered Hospitality: Lessons from the Front Lines

Booking.com

Booking Assistant is available on its mobile app, Facebook Messenger, and website. It utilizes AI to swiftly address user inquiries. With the ability to answer 30% of hotel-related questions within 5 minutes, the chatbot enhances user experience. It handles common queries about payment, date changes, transportation, pet policies, and others.

TRAVEL

CHATBOTS

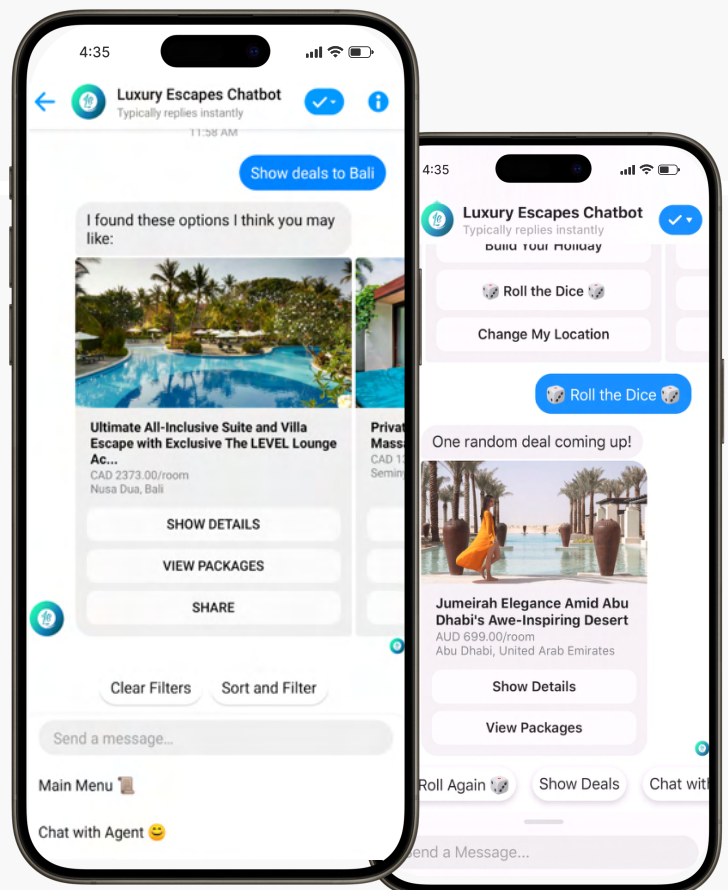


LUXURY ESCAPES

The Luxury Escapes Chatbot by Master of Code Global enabled users to search, book, and customize vacations effortlessly. In just 5-6 interactions, it accurately identified preferences, leading to seamless luxury travel bookings.

Results:

- **\$300,000 in sales** from only 6,000 users,
- **52.63% engagement** rate
- **3 times higher conversion** rate than website's.





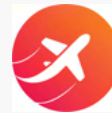
AI-powered chatbot offers a personalized experience by analyzing user intent and context. It adjusts responses based on the ad's page content, suggesting destinations, packages, hotels, attractions, and third-party reviews. This tailored approach led to an 87% increase in engagement during a 30-day trial.



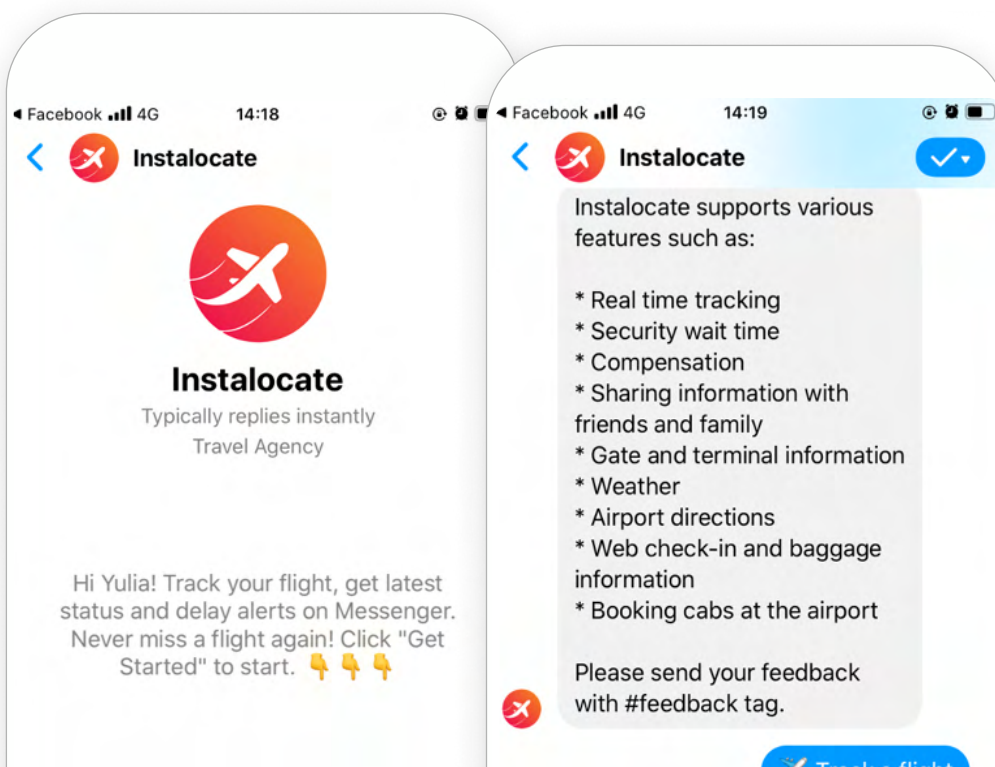
TripGen bot provides users with personalized travel routes, itinerary suggestions, and booking advice directly through the Trip.com app. Using advanced NLP, TripGen helps with pre-trip and in-trip arrangements, answering complex or vague questions instantly to make planning stress-free.



Aerobot integrates the SITA WorldTracer baggage system, allowing passengers to easily track their luggage. By entering basic details, they can check real-time status, eliminating the need for agent assistance.



Instalocate, flight-tracking chatbot provides real-time updates on flight status, hotel availability, and travel conditions. It also manages legal matters, such as securing compensation for flight delays





HOTEL

CHATBOTS

- **Edwardian Hotels London:**

Edward chatbot efficiently handles diverse guest requests, from event planning to HR inquiries. Over time, its efficiency has grown significantly; it handled 69% of all requests in 2019. Moreover, it increased room service sales by 10-50%.

- **Choice Hotels:**

Uses a 24/7 chatbot to improve guest service by reducing wait times and handling multiple requests simultaneously, boosting satisfaction. The AI assistant automates bookings and cancellations, saving time and enhancing the guest experience. Additionally, the technology personalizes offers and optimizes pricing strategies, blending efficient service with revenue growth.

- **Kora Living:**

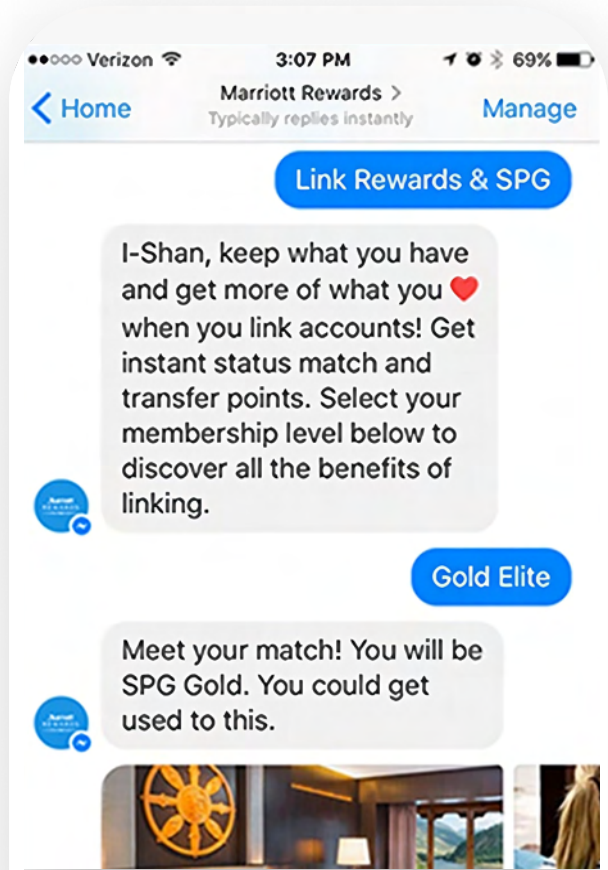
Implemented Conversational AI to enhance guest experiences and automate operations across two properties. The AI-powered Guest Communications Hub facilitates seamless communication from pre-booking to departure, significantly reducing front desk queues. Automated WhatsApp campaigns with 80% open rates boosted cross-selling revenue by promoting additional services. Furthermore, the chatbot efficiently handled 83% of guest queries, achieving an 85% customer satisfaction score.

- **Thon Hotels:**

Their AI-powered assistant automates responses to frequently asked questions, reducing phone calls and emails, and allowing customer service to focus on complex issues. The chatbot offers 24/7 support and valuable features like searching for hotel availability, retrieving membership details, and exploring hotel amenities.

- **Marriott International:**

Employ AI-powered chatbots on Facebook Messenger, Slack, and Aloft Hotels' ChatBotlr to simplify travel. Guests can make service requests, access hotel information, and get instant support through text. These tools enhance guest convenience and free staff to deliver more personalized service, with ChatBotlr achieving a five-second response time and high guest engagement.





GEN AI

SOLUTIONS



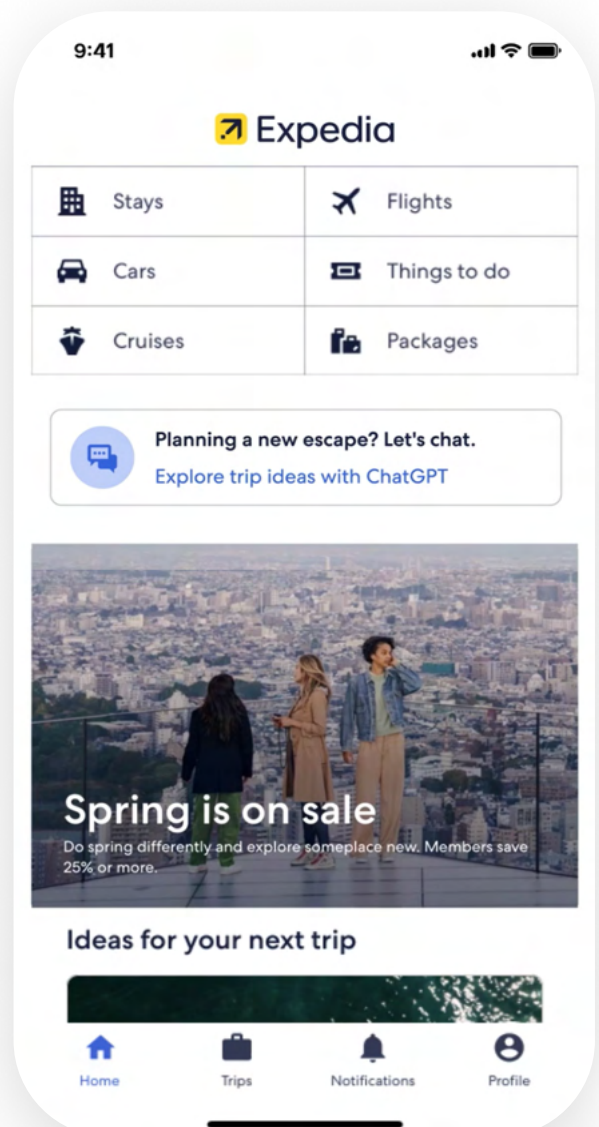
MakeMyTrip, partnering with Microsoft, is launching a voice-assisted booking feature, initially in English and Hindi. This service aims to simplify travel planning for those struggling with digital platforms. Soon, it will include more Indian languages like Bhojpuri, enhancing accessibility.



Tastewise (TasteGPT) uses Gen AI to curate customized menus for restaurants. Through the analysis of consumer data and food trends, Tastewise employs AI algorithms to recommend menu items that are highly likely to resonate with each client. This personalized approach allows establishments to differentiate themselves in a fiercely competitive market.

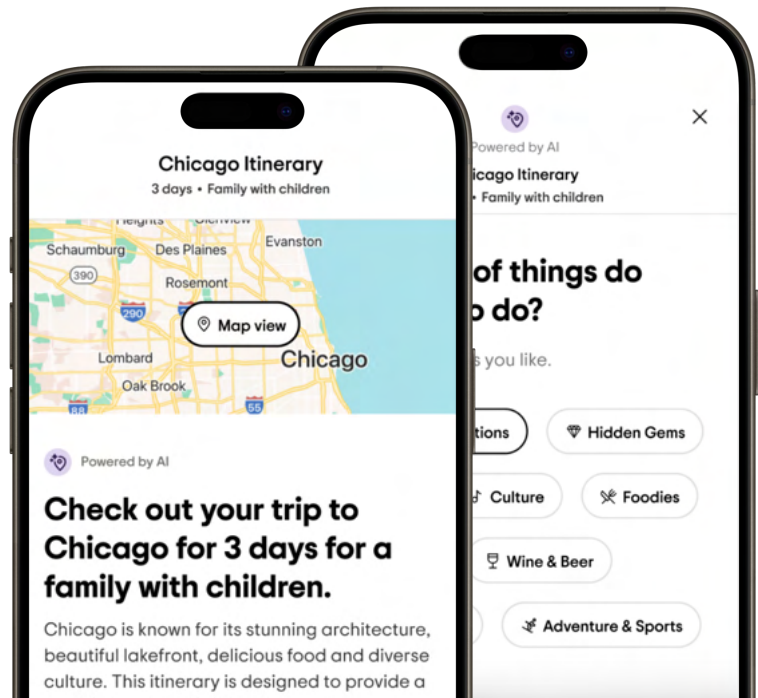


Expedia introduced a novel feature in their app, a conversational trip planning experience powered by ChatGPT. This integration allows members to engage in open-ended conversations within the app. They receive personalized recommendations for destinations, accommodations, routes, etc. The AI-driven system enhances the planning process by automatically saving discussed hotels to a trip plan. It also simplifies the steps for selecting dates, checks availability, and adds flights or other activities.





Tripadvisor has enhanced its core trip-planning product, Trips, by introducing an AI-powered itinerary generator. Utilizing OpenAI's technology, this new feature crafts personalized itineraries. It analyzes over a billion reviews and opinions from the organization's extensive database. Travelers input their destination, dates, company, and activity interests, then AI quickly generates daily plans.



Virgin Voyages introduced 'Jen AI,' an AI-powered virtual version of Jennifer Lopez, for their latest campaign. Such an inventive application of Gen AI allowed consumers to create custom invitations. The ad humorously revealed Jen AI's digital nature, initially presenting as J-Lo but then shown to be a creation of the new technology. The strategy highlights the innovative use of AI in advertising.



NORWEGIAN CRUISE LINE
HOLDINGS LTD.

Norwegian Cruise Line Holdings improved its booking process by leveraging AI tools. The business achieved a 255-day reservation window, 51 days longer than in 2019. AI and ML have also doubled leads without increasing marketing expenses. The success is also evident in their occupancy rate reaching 105%, and a robust forward booking position, with most demand for 2024 sailings.



A ROADMAP

for Safe and Ethical AI Technology Implementation

WHAT ROADBLOCKS TO WATCH OUT FOR

1 Incorporating artificial intelligence into existing systems poses challenges, often causing **compatibility issues**. This can impede deployment and escalate expenses. Failure to modernize may leave organizations with outdated infrastructure, hindering competitiveness.

2 Implementing the technology necessitates new skill development, potentially triggering resistance or delays. Insufficient training may hinder **employee adaptation**, reducing overall efficiency. Mishandling this transition could diminish morale and productivity.

3 GAI presents **risks regarding privacy infringements and regulatory non-adherence**. Mismanaging these problems causes penalties, litigation, and reputational harm. Additionally, biased algorithms could produce unfair financial decisions.

4 AI models rely on high-caliber information; subpar **data quality** can yield unreliable results. Inconsistent or incomplete datasets may cause flawed predictions and choices, undermining confidence in AI-driven processes and diminishing effectiveness.

5 Models can **perpetuate prejudices** present in training data, leading to discriminatory outcomes. Such biases might affect loan approvals, credit evaluations, and risk assessments. Unchecked partiality can impair an institution's reputation and expose it to legal challenges.

6 Large language systems may generate incorrect or irrelevant outputs, known as **hallucinations**. In finance, this could result in misinformed decisions or erroneous reports, potentially rendering costly mistakes or significant losses.

7 Processing sensitive info with such tools introduces heightened **cybersecurity threats**. A successful breach could compromise customer data, inducing severe monetary and reputational damage. Consequences may also include regulatory sanctions.

8 Without **proper oversight**, AI initiatives may lack clear direction and coordination. This might bring about inefficient resource allocation and unmet strategic objectives. Poor management increases the likelihood of project failure and wasted investment.



Expert Recommendations for Responsible AI Adoption

01 Leverage Zero-Party and First-Party Information:

To boost accuracy, originality, and confidence in language models, firms should prioritize training them using voluntarily shared customer data and info collected directly.

02 Collaborate with Reputable Vendors:

Evaluate potential providers' expertise, ethics, and support capabilities. Teaming up with established companies ensures that deployed solutions are accurate, dependable, and compliant.

03 Maintain Current and Well-Labeled Datasets:

AI model performance hinges on the quality of training material. Organizations should frequently update and correctly tag their data to prevent errors as well as review sets for biases, toxicity, or inaccuracies.

04 Implement Human Supervision:

Human oversight provides contextual understanding and catches potential flaws or harmful outputs. Plus, involving people in reviewing AI-generated content guarantees precision and proper system functioning.

05 Conduct Rigorous, Ongoing Assessments:

Automated reviews and metadata analysis help spot issues, but manual checks are vital for evaluating accuracy and biases. If resources are limited, focus on testing high-risk models and invest in ethical training for staff.

06 Solicit Stakeholder Input:

Actively gathering feedback from users and customers interacting with tools is essential. Promoting open dialogue helps identify improvements, address concerns, and build user trust.





How Master of Code Global Can Empower Your Journey

Our team specializes in both AI development and consulting and we ensure smooth integration and ongoing optimization for your brand. Here is what we bring to the table:

- **Designing custom models** tailored to your unique needs.
- **Integrating AI into internal communication platforms** and productivity tools seamlessly.
- **Developing conversational applications** rounded in your data for accurate and relevant responses.
- Offering strategic consulting on language models to **optimize customer experience** and operational efficiency.
- **Fine-tuning and training LLMs** on your domain-specific records to maximize performance and minimize risks.
- **Providing continuous maintenance** and monitoring to keep your smart apps up-to-date and effective.
- **Helping your teams with AI training** to ensure effective adoption and maximum impact across the organization.





Master of Code Global offers **customized AI solutions** to boost innovation, productivity, and ROI in your financial operations.

Take advantage of our expertise in AI - let's make your vision a reality.



OUR POINTS OF CONTACT



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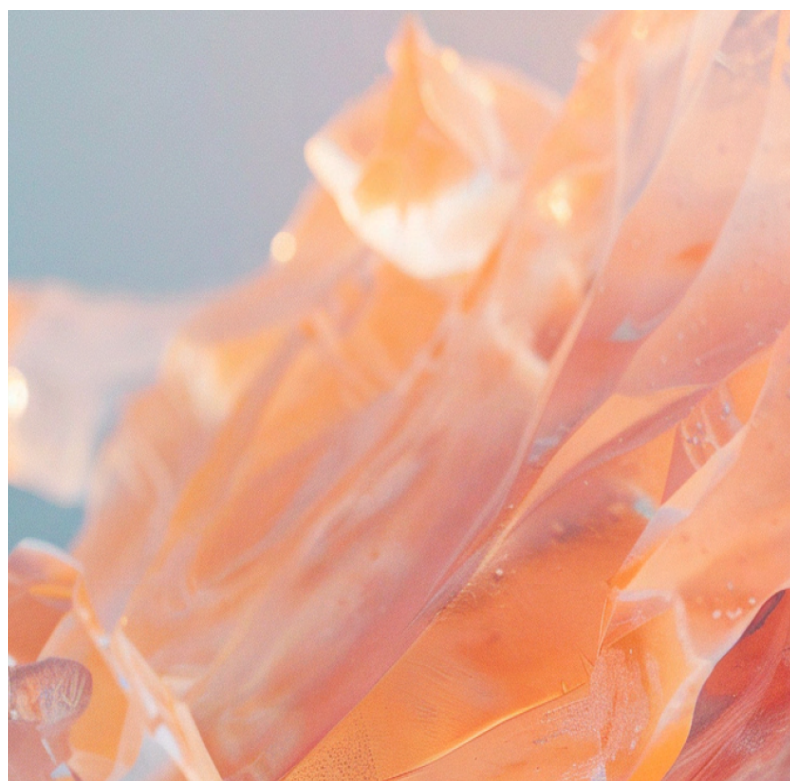
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Uncover the secrets of AI adoption in hospitality from our experts:

- [!\[\]\(cc0da69b57cc8625c10a850ea917e99a_img.jpg\) Generative AI in Hospitality and Travel: How to Boost Guest Experiences and Multiply Revenue](#)
- [!\[\]\(f2ca2c3f080f0b2f60d381d33dfc58d9_img.jpg\) Top 6 Travel and Hospitality Generative AI Chatbot Examples](#)
- [!\[\]\(ec311ba19a628a47724772b6afe2fe46_img.jpg\) Travel Chatbots: How is the Art of Journey Reimagined in the Digital Age?](#)
- [!\[\]\(f676fdde49b2874a9a4e8e15bffb5c46_img.jpg\) AI Hotel Chatbots: Use Cases & Success Stories for Booking](#)
- [!\[\]\(3b1e284a91b2342286c0b5d0df3a3e70_img.jpg\) How Generative AI Revolutionize the Aviation and Airlines Industry](#)
- [!\[\]\(b44de43d1cc106fea1f09d99c6efc374_img.jpg\) The Best Airport Chatbots Examples](#)
- [!\[\]\(e3d23477189dc00adf3f0989966c2870_img.jpg\) Airline Chatbot: Benefits, Use Cases & Examples](#)
- [!\[\]\(00c414b4551820816aefff4ec0c94e20_img.jpg\) Don't Let Your AI Turn into Trojan Horse: A Practical Guide to LLM Security](#)

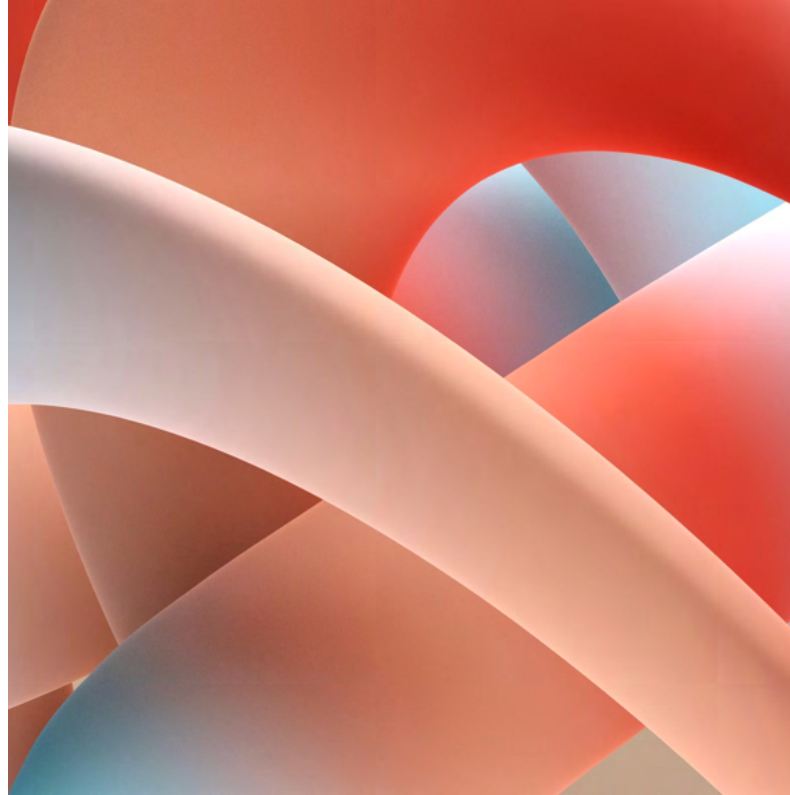




ABOUT

MOCG

At **Master of Code Global** we are a team of experts developing custom world-class digital experiences for web, mobile, as well as conversational chat and voice solutions empowered by AI.



1+ Billion

Users Engaged

4.7/5

Clutch Rating



400+

Projects Delivered

Clutch



4,8/5 rating



ISO 27001
Information Security
Management

250+

Masters



**81 NPS,
9.2 CSA**

Client
Feedback

Work in partnership with

VERINT.

glia

Q Quiq

A ada

sinch

cohere

nylas

chatfuel

boost-ai

Infobip

VONAGE

botpress

HumanFirst

Google Cloud

LIVEPERSON®

Voiceflow

Trusted by leaders

The New York Times

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We're helping businesses redefine and elevate customer experiences with AI

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